

Universal Transport Newsletter 01/2014

Dear Sir or Madam,

Springtime means trade fair time. This year in April and May two important international transport and logistics trade fairs will be held: From 22 – 25 April 2014 the TransRussia will take place in Moscow for the 19th time. Universal Transport will be present for the time and will present its services at booth A125 in hall 1-1. In our interview Mr. Alexander Tissen, Managing Director of Universal Transport Vostok, provides information on how he and his team prepare themselves for this trade fair.

In Antwerp, Belgium, the BreakBulk Europe will be held from 12 - 15 May 2015. Please read among „Services“, which specialties Universal Transport will have for you.

Please read in our assessment report how Universal Transport was able to move in the Czech Republic the biggest storage tank in the world and how our colleagues in Eisenhüttenstadt implemented a 2-splitted crane runway with single parts with a length of up to 35 meters.

Have fun and enjoy reading our newsletter!

Your Universal Transport Team

Backstage

Interview with Mr. Alexander Tissen, Managing Director of Universal Transport Vostok, location Cologne.

“Germany is the most important trade partner of Russia”



Mr. Tissen, if you review the first trading year of the location Cologne, what do you strike out of the balance?

Since the foundation of our office in Cologne on 1 January 2013 we strove to complete our business as a competence centre for Russia. Particularly through the project cargo direction Eastern Europe and CIS countries we were able to achieve success besides our services in the short- and deep-sea sectors the multimodal execution of transports as well as the complete solutions of rail and freight vehicles. The balance of our first business year is good – we are happy with what we achieved and count on new targets for the next year.

What are the concrete pending projects of the Cologne office?

In 2014 we, the location Cologne, will be present for the first time at the TransRussia, the international logistics trade fair for the transport sector in Russia. We can be found at booth A125 in hall 1-1. There we will present our services and we will establish contacts. The communication with the Russian colleagues will not raise problems due to the fact that my colleague Alexey Weissbrod and I speak, besides German and English, Russian fluently. In the past year the trade fair reached an attendance number of almost 25,000. 543 exhibitors from 31 different countries presented themselves to the trade experts. We intend to use this platform, in order to enlarge our business within the Russian market.

What do you wish for – for the TransRussia as well as for the next year?

For the TransRussia we wish to have successful discussions, good contacts and in the best of cases new customers. We hope that the political situation in the Ukraine as well as the crisis in Crimea, which has been attended by the media will not affect the commercial relations too much. Russia captures, in its position as an emerging nation, a position that is getting more important. Russia has already become Germany's most important energy supplier. On the other hand Germany is the most important commercial partner for Russia.

Assessment Report

Universal Transport moves in the Czech Republic the biggest storage tank in the world



In January 2014 our Czech team received the order to transport the storage tank from the storage depot of the customer to the edge of the port of the bordering harbour Decin. Thanks to the dimensions of the tank the task was immense: it measures 52.60 meters length, 5,80 meters width, 6.10 meters height and it weighs 276 tons.

The dimensions of the storage tank did not represent the biggest demand for the employees but the rotary radius of the trailer. The team of Universal Transport came to this conclusion after examining the route and after the assessment of the gate that had to be passed. Finally the best solution was the use of a 4-axes towing vehicle combined with an 11-axes module platform wagon. Each of these module platform wagons was equipped with a turning foot – resilient up to 200 tons – during its use.

After the loading of the storage tank, the total length of the vehicle combination mounted up to 73.50 meters and the transport height was 7.40 meters. The total weight came to 395 tons. Hence the hurdles of the loading were taken but the route implicated the biggest difficulties. Although the gate had to be passed, the crossing between the contiguous production hall and the company-owned side track mainly represented a challenge.

Through the help of additional escort the transport of the biggest storage tank in the world was finally successfully executed and delivered to its point of destination. Solely because of the competence of the team of Universal Transport this transport could be realized.

Loading after pre-cut parts



The employees of Universal Transport from Eisenhüttenstadt had to face an immense challenge through the transfer of a two-piece crane runway. On the factory premises of a customer, two components of the crane runway which measured 35 meters length, 4.6 meters width and 3.7 meters height had to be transferred from one hall to another.

In addition, the demands on the team of Universal Transport increased through the short preliminary lead time of only two days so that the site inspection of the factory premises and the assessment of the transport situation were only realized one day before the actual transport. After the examination the employees had to discover that in order to execute the project the matching general conditions had to be ensured first of all: not only the vehicle had to be cut exactly according to the crane runway components, in addition some treetops had to be cropped and the subsoil of sharp corners had to be strengthened through steel plates.

On the day of the transport the team of Universal Transport got help through a crane contractor who positioned himself in the loading hall and who collaborated in the loading of the first 40 tons of heavy crane runway components. In addition the crane runway possesses rails and because of this a 4-axes truck tractor with a 7-axes rail semi had to be applied. In order to guarantee the essential stability, the employees had to pre-assemble corresponding fittings.

After the successful loading the actual transport of the crane runway started. The vehicle combination moved forward out of the hall in order to turn on the site in front of it. In addition to the sharp corners and to the small path up to the unloading hall a gate that had to be passed had to be taken into consideration. The height of this passage route measures only 4.68 meters.

The aim of the transport was finally the unloading of crane runway components through a crane that has been installed only for this project. After the consecutive transport of the two crane runway components on the same day, the team from Eisenhüttenstadt was able to look back on a successful organization and execution of the project.

Service

At the Breakbulk Europe with Universal Transport

Universal Transport offers its customers a special service during the trade fair Breakbulk Europe that will be held in Antwerp from 12 – 15 May 2015: The customers have the chance to receive a 10% reduction on the entrance card if they register through Universal Transport.

The Breakbulk Europe is the biggest conference and trade fair worldwide regarding the breakbulk cargo, the logistics and the heavy load sector. In the past year it attracted 50,000 industry experts.

Please [klick here](#) for additional information.